



Professional Presentations and Workshops



Legal Back Office has one mission: partner with law firms to help them achieve success! Our hope is to provide as much value within the industry that we can so law firms can improve their practice with or without our direct assistance. We do this through offering public speaking and private presentation opportunities. Our Founders have a depth and breadth of experience in the industry both with large and small firms, and audiences consistently rave at the value they receive after attending our sessions.

Speaking Topics-

- Strategic Planning: Without a destination or a plan to get there, you will never arrive!
- Better Business Practices for Lawyers: 8 Burning Business Questions Answered!
- Business Best Practices for Solo Practitioners
- Measuring Beyond Billed Hours: Your firm's success depends on it!
- Make More Money Through Enhanced Productivity
- Making It Rain in the Desert
- Online Reviews: Don't Ignore the Elephant!
- Dealing with Difficult People
- HR Best Practices from a Non-Lawyer's Perspective
- Creating and Sustaining a High-Performance Culture
- Leveraging Technology in your Practice: Working smarter not harder!
- Leading Multiple Generations: People won't change so companies have to!
- Productivity Tips to Transform Your Workday
- Building a Positive Culture in a Virtual World
- Women Entrepreneurs: Watch Out World!
- Women in Leadership

Reference:

Susan McCourt Baltz
Executive Director for the Bar Association of Metropolitan St. Louis
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Our Value Proposition:

- ❖ Our team has a depth and breadth of **Legal Industry Experience.**
 - **Co-Founder Jaimee Hall**
<https://www.linkedin.com/in/jaimee-hall-ab24a96/>
- ❖ We have a **virtual work model** keeping costs low and processes efficient.
- ❖ We have a **focus on achieving results.**
- ❖ We support your **strategic and operational** business goals.

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